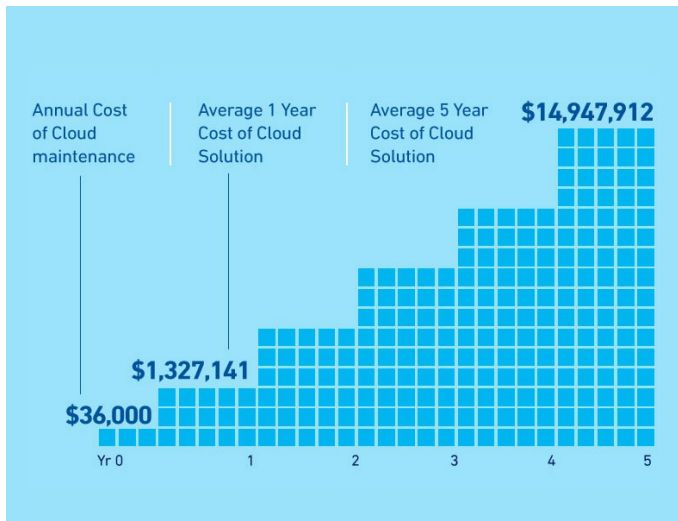


How Quantum Can Help Law Enforcement With Mobile Camera Video Storage

Law enforcement agencies are experiencing an influx of video caused by increasing amounts of body cameras and longer video retention policies, which have become challenging to maintain due to the high cost of only using cloud-based storage. Agencies are also faced with the aggregation of video content from multiple ingest points including interview rooms, sally ports, dash cams, building security, etc. Managing this infrastructure while keeping costs down takes an intelligent, scalable storage platform.

HOW TO COMBAT THE HIGH COST OF ONLY USING CLOUD STORAGE



Using a typical cloud-based storage solution with on-body cameras will cost your agency approximately \$960/officer/year. With 1500 officers, this will cost your agency \$3 million in storage over two years. Quantum's cloud-based storage starts at \$598/officer/year, which saves you 37% compared to competition over two years. With Quantum's file-based tape option, storing the same amount of data for two years costs \$373/officer/year, saving 61% off the price of the competition's solution.

**All numbers are based on a two-year retention plan with three months of data on-premise.*

STORE MORE CONTENT. SPEND LESS MONEY.

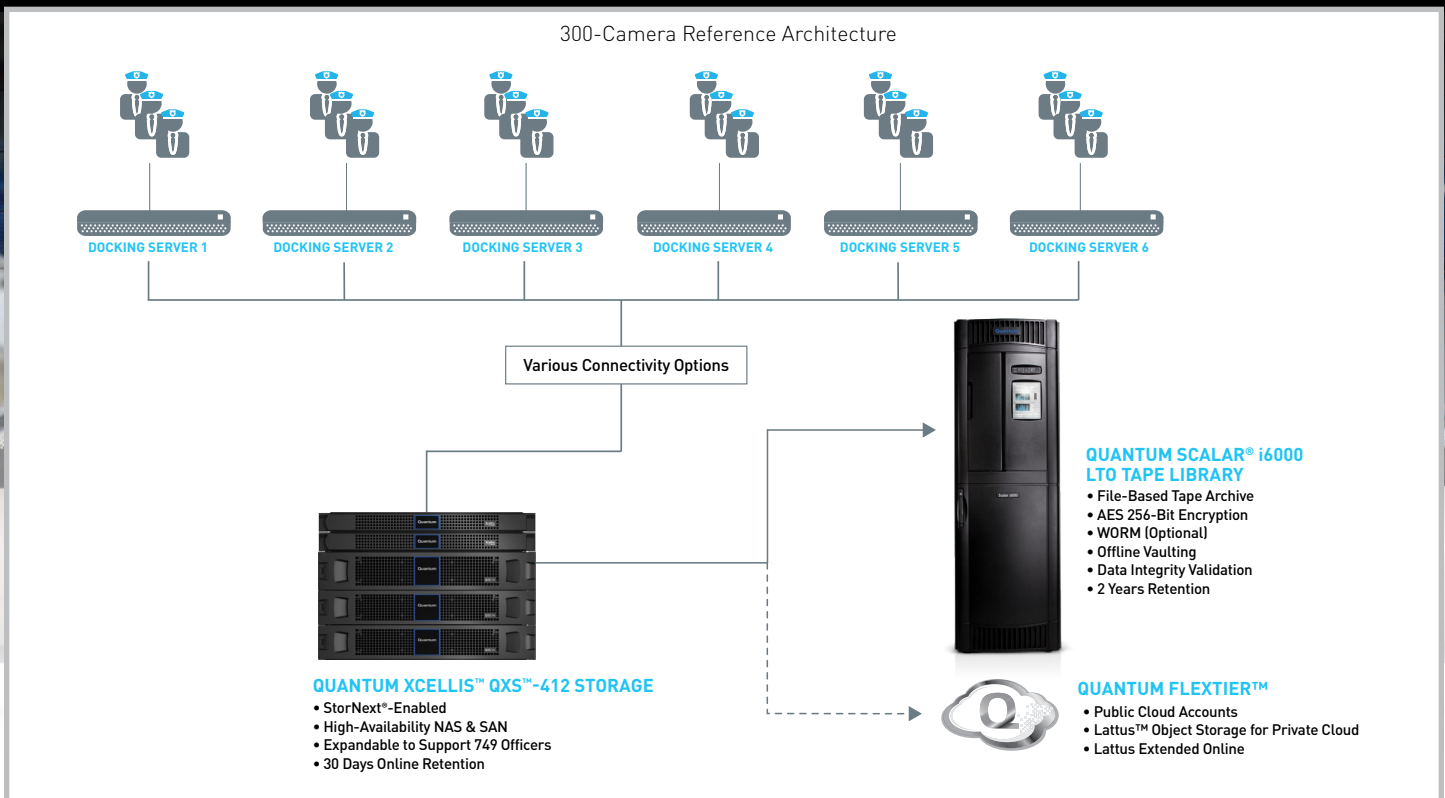
The Calgary Police Service saved

\$300,000 PER YEAR

BY USING **QUANTUM'S** INTELLIGENT TIERED STORAGE APPROACH FOR VIDEO SURVEILLANCE AND PHYSICAL SECURITY

The Calgary Police Service uses Quantum's law enforcement solution, which migrates over 4PB of less-used data to file-based tape. Even when a file has been tiered to a different type of storage, the file looks like it's right where you left it; it's as easy as looking at a document on your C: drive. Tiering minimizes the cost of video management, allowing you to spend more of your budget on other surveillance tools.

MULTI-TIER STORAGE: THE FOUNDATION FOR THE NEW VIDEO SURVEILLANCE & SECURITY INFRASTRUCTURE



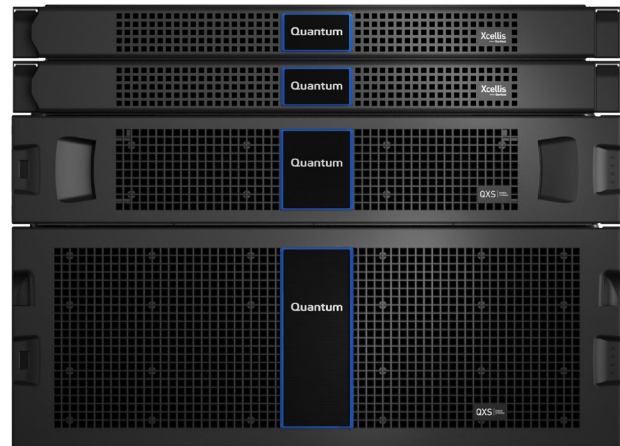
EASY ACCESS TO DATA— NO NEED TO HIRE ADDITIONAL IT STAFF

Users have direct access to content no matter what storage tier it's saved on — It takes less than 2 mins to begin streaming a file from tape

**NO IT, NO WAITING,
NO EXTRA COSTS**

Even when a file has been tiered to a different type of storage, your files still appear in their original file system location, saving your IT department time and money.

STORAGE BUILT FOR THE CHALLENGES OF LAW ENFORCEMENT



No matter the size of your agency, you can select from a mix of on-premise high-performance disk along with on-premise archive or off-premise cloud storage (or both) that can automatically migrate less-used data to lower-cost, higher-capacity forms of storage.

ABOUT QUANTUM

Quantum is a leading expert in scale-out tiered storage, archive, and data protection. The company's data management platform and tiered storage approach provide a unique combination of high performance, low-cost capacity, and easy access that enables security and law enforcement professionals to address the challenges created by more cameras, higher resolutions, and increasingly sophisticated analytics. Learn more at www.quantum.com/video-surveillance.

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