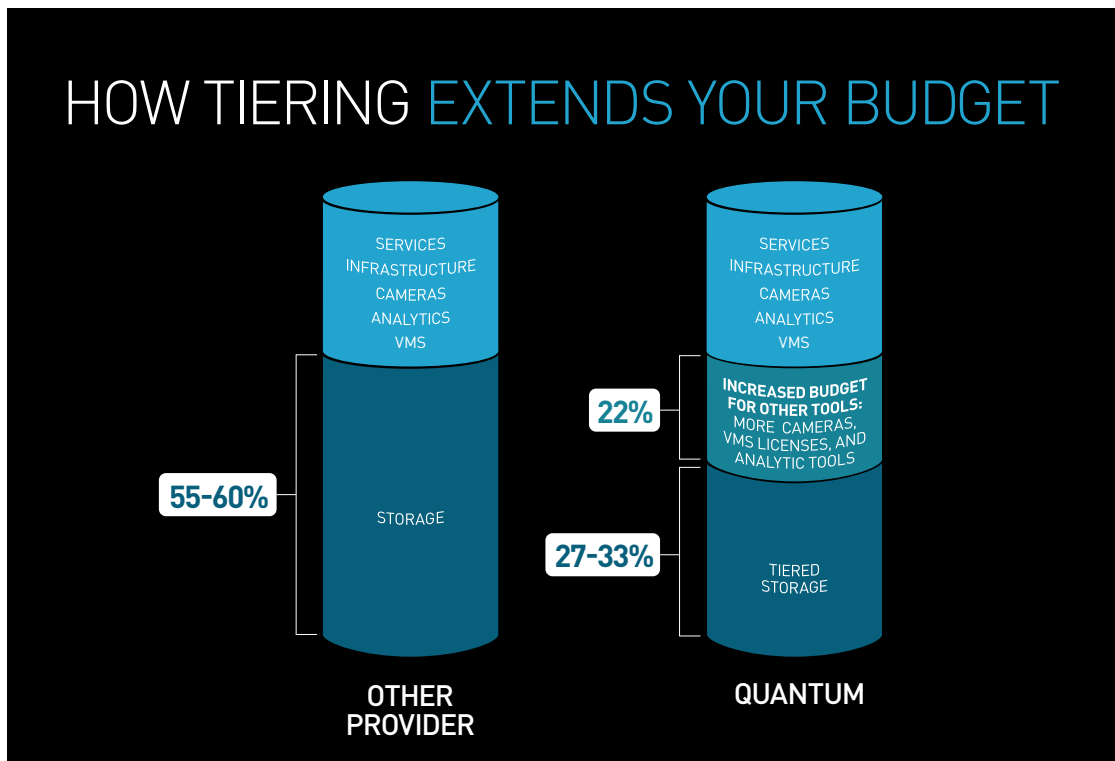


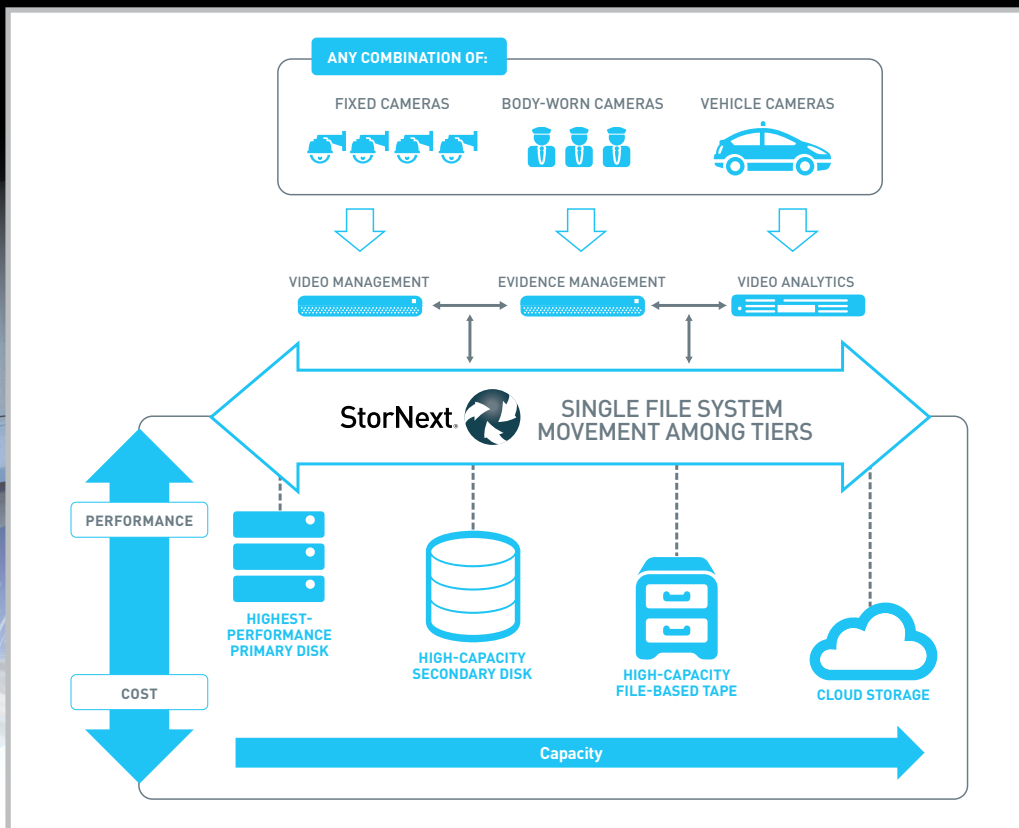
Grow Your Business With an Intelligent, Scalable Storage Solution

QUANTUM'S SURVEILLANCE AND SECURITY PARTNER PROGRAM

The video surveillance industry is undergoing a significant transformation. Challenges created by more cameras, higher resolutions, and increasingly complex analytics are creating an influx in data, and managing this infrastructure takes an intelligent, scalable storage platform. By offering Quantum's video surveillance multi-tier data storage solution, you can save money without reducing video quality, retention time, or camera streams. And you can provide your clients with the best scalable solution by giving them the ability to purchase more cameras, VMS licenses, and analytics—not to mention giving you additional margin by taking up less of the overall project budget.



Offering a tiered storage solution can reduce your storage budget, allowing you to **increase your profit margins to up to 28%**.



UNIQUE PARTNER INCENTIVE PROGRAM



As a Quantum Alliance Partner, you can earn the following SPIFs—\$400 when you take Quantum on an in-person customer meeting (must result in approved deal), \$500 on each product closed within a deal, a free QXS™ array when customers upgrade their existing StorNext® systems, and 20 TB of free cloud data management with a FlexTier™ license purchase.

BUILT FOR SURVEILLANCE & SECURITY CHALLENGES



With Quantum, you no longer have to choose between performance, reliability, and cost-effective storage—you can provide it all to your customers. We help you design and implement a scalable storage foundation that will enable you to differentiate your offerings in the market.

ABOUT QUANTUM

Quantum is a leading expert in scale-out tiered storage, archive, and data protection. The company's data management platform and tiered storage approach provide a unique combination of high performance, low-cost capacity, and easy access that enables security and law enforcement professionals to address the challenges created by more cameras, higher resolutions, and increasingly sophisticated analytics. Learn more at www.quantum.com/video-surveillance.

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888-420-5909

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